

1 Day Bid Bootcamp 2020 Training Calendar

DATE & TIME	LOCATION	BOOKING LINK
WEDNESDAY 13 MAY 2020 10:00 – 16:30	Online – join from your home / office	BOOK NOW
WEDNESDAY 30 SEPTEMBER 2020 10:00 – 16:30	Birchwood Park, Warrington	BOOK NOW
WEDNESDAY 25 NOVEMBER 2020 10:00 – 16:30	Manchester City Centre	BOOK NOW

Planned Syllabus: this 1 day course will take you through the following bid process, so you will leave with the ability to better tackle your next bid.

Stage 1. Bid/No Bid

Through a guided practical exercise, you will develop a checklist of considerations to assess if you should be bidding for an opportunity.

Stage 2. BID – What's next?

Understand the documentation you might need to respond to a bid. Together we will develop a handy reference sheet for you to use back at your desk.

Stage 3. Management and Response planning

This stage is about setting the right foundation for your bid response. Session will include: writing plans, win strategy and resources.

Stage 4. Response Writing

Understanding and answering the question plus written exercises to develop bid response materials.

Stage 5. Post submission

Capturing lessons learned and continuing business development.

http://bit.ly/bidbootcamps2020 to book your place



1 Day Bid Bootcamp

Who's it for?

The training is suitable for people that work for engineering, construction, or technical organisations that bid for projects in sectors such as: nuclear, defence or infrastructure. The course is suitable for beginners or those seeking a refresher.

Bid Bootcamp Testimonials

"Identified the key time saving and success rate elements of a bid process. A really useful short course."

"This course is an excellent overview on bid writing that will maximise our chances of winning future opportunities."

"A great workshop with valuable insights delivered by a professional."

"The course was great! Although I have been working as part of a bid team for two years, I feel I expanded my knowledge even more."

"The course identified areas of bidding which I hadn't previously considered and improved my understanding of the roles other people play in the bidding process."

Price May 2020 date

Early Bird £255 + VAT per person | Standard £300 + VAT per person Price includes: bootcamp workbook and 2 months access to the exclusive post course online group.

Price September and November 2020 dates

Early Bird £315 +VAT per person | Standard £350+VAT per person Price includes: bootcamp workbook to take away and use back in your workplace, 2 months access to the exclusive post course online group, lunch and refreshments during the bootcamp.

This boutique 1 day training will be limited to a small group of participants.

Sign Up

Visit: http://bit.ly/bidbootcamps2020 to book and pay for your place online. To request payment by invoice or to discuss in-house delivery options please email enquiries@mmcslimited.com or call +44 333 224 9737.